

1. Why have business service purchases become increasingly important for both, public and private organizations?
2. According to the book (required for the course), what are the differences between network and market approaches when organizing purchasing?
3. Four main principles in Europe-wide public purchasing?
4. Outsourcing: what does it mean, advantages, disadvantages and what need to be considered when making the decision?
5. What are the options for an organization when considering e-purchases?
6. This was kind of an applied question. It had the same "demand curves" -figure that one of the slides we had in the lecture 4, 5 or 6. Then it was explained a little bit and then the student was asked to indicate and assess in which kinds of situations a certain demand-option should be selected