Maa-20.4630 Real Estate Development

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Time 3 h Can be used: English dictionary if needed

- 1. Define real estate development. Distinguish the typical stages of the process. (10p)
- 2. Discuss the real estate development process in different planning regimes. (10p)
- 3. Define the following concepts (10p):
 - Yield
 - Mezzanine finance
 - Unitization
 - Securitization
- 4. How does a developer measure the uncertainty involved in a project (5p)?
- 5. Define the Residual Capital Value (5p).

The final result of the exam is determined according to the grading scale:

20-22....1

23-25....2

26-28....3

29-31....4

32-40...5