## Examination 23.8.2011

## T-109.4300 Network Services Business Models (3 cr)

Mark clearly on each paper:

- T-109.4300 Network Services Business Models
- Examination 23.8.2011
- Family name, first name
- Training program, student number

Answer to two of the questions 1 - 3 and to the compulsory question 4, only based on the content of the required material and lectures. Applied question 5 is also compulsory to all. Try to structure your answer before starting to write and pay special attention to clear handwriting. The answers will be reviewed in scale 0-6 and the maximal score is accordingly 24.

- 1. Service Domain in STOF model
- 2. Characteristics of innovation diffusion (Rogers)
- 3. Classification of Internet business models (describe min. 6)
- 4. Define the following concepts shortly (1p / concept):

economies of scale, switching cost, multi-homing cost, hybrid cloud, server virtualization, market uncertainty

5. Describe based on the exam material <u>and</u> your personal knowledge what are the essential factors to be considered when buying cloud services.